

Tuesday, June 13, 2017

8:00am - 5:00 pm	Registration Open - Ballroom Foyer		
	Ballroom E	Claypoole Room	Bromley Room
8:30am - 10:00am	Board Information Session		
10:00am - 11:00am			
10:30am - 11:45am	Zero Net Energy Workgroup		Agricultural Applications Workgroup Chris Alonzo, Pietro Industries
11:45am - 12:45pm	Lunch on Own		
1:00pm - 1:45pm	Welcoming Remarks - Tom Massaro, New Jersey Natural Gas Keynote Address - Craig White, CEO, Philadelphia Gas Works & Michael A. Innocenzo, Sr. Vice President and COO, PECO Ballroom C/D		
	Ballroom C	Ballroom D	Bromley/Claypoole Ballroom
2:00pm - 2:35pm	Marketing Growth Strategies Florian Teme, Philadelphia Gas Works	Economic Development for C&I Customers Jerry Sanford, Washington Gas Kevin McGowan, McGowan Corporate Real Estate Advisors Gideon Gradman, Integrated Energy	
2:35pm - 3:10pm	Marketing Success Story Michele Wells-Bates, PECO	Prioritization of Emerging Technologies Chris Pulfer & Erin Tabah, Posterity Group	
3:10pm - 3:45pm	Conversion Prospect Mapping Bob Gallo, New Jersey Natural Gas	Gas Theft & Collections Ray Welte, Philadelphia Gas Works	
3:45pm - 4:00pm	Afternoon Break		
4:00 pm - 4:35pm	Customer Retention Strategies Bob Stoyko, UGI Utilities	Commercial Buildings Consortium*	
4:35pm - 4:50pm	NGV Fleets Todd Gordon & Peter Morano, South Jersey Gas	Multifamily Consortium*	ESC Orientation for First-time Utility Attendees
4:50pm - 5:10pm			ESC Orientation for First-Time Equipment Manufacturers
5:10pm - 5:45pm	Residential Kickoff	Commercial Kickoff	Industrial Kickoff
6:15pm - 7:30pm	Evening Reception at Sheraton hosted by PGW and PECO Complimentary drinks and appetizers Hamilton Ballroom		

*Denotes open to consortia members only

Wednesday, June 14, 2017

7:15am - 4:00pm		Registration - Ballroom Foyer	
7:15am - 8:00am		Continental Breakfast - Ballroom Foyer Exhibit Hall - Ballroom A/B	
	TMAF Exhibits Open - Ballroom A/B	Track A Ballroom C	Track B Ballroom D
7:50am - 8:40am		Residential Consortium*	Gas Foodservice Equipment Network*
8:40am - 9:20am		<i>Expansion Strategies</i> Shane Breakie, Chesapeake Utilities	<i>Strategic Energy Management: Something for Everyone</i> Michael Stowe, Advanced Energy
9:20am - 10:00am		<i>Builder/Developer Panel</i> Rick Van Osten, Builders League of South Jersey	<i>Emerging Technology - Redox Fuel Cells</i> Alisha Griffey, Redox Power Systems
10:00am - 10:40am		Morning Break: Visit Exhibits	
10:40am - 11:20am		<i>Latest Innovations in Water Heating</i> Greg Eynon, Bradford White	<i>Industrial Customer Natural Gas Success Stories</i> Janie Hofmann, FibreFlex Danny Bertotti, Atmos Energy
11:20am - 12:00pm		<i>Residential Gas-Fired Heat Pump</i> Paul Schwartz, ThermoLift	<i>Best Applications for Fuel Cells</i> Stephen Beck, Doosan
12:05pm - 1:15pm		Networking Lunch Partnership Awards Presentation Hamilton Ballroom	
1:30pm - 2:05pm		<i>Using Natural Gas Inside and Outside</i> Tom Hoefer, Napoleon	<i>Beyond CHP - Trigenation</i> Matthew Costello, Capstone
2:05pm - 2:40pm		<i>Residential/Commercial Regulators for AOC Applications (zero clearance)</i> Rick Schneider & Larry Brown, Equipment Controls	<i>CHP Success Stories</i> Ben Parvey, Blue Sky Power (Cathedral Village) Lori Vander Voort, PWI Engineering (Aria & Cancer Treatment Center) Paul Kohl, Philadelphia Water Department Ron Pluto, Brandywine Realty (FMC Tower)
2:40pm - 3:15pm		<i>Selling Tankless in Today's Market</i> Mike Peacock, Rinnai	
3:15pm - 3:30pm		Afternoon Ice Cream Break: Last call to visit Exhibits	
3:30pm - 4:05pm	TMAF Exhibits Close	<i>Residential GAHP Space/Water Heating</i> Michael Garrabrant Stone Mountain Technologies	<i>Innovative Industrial Applications of Pipe Insulation</i> Mike Makofsky, Shannon Enterprises
4:05 pm - 4:40pm		<i>Make Conversions to Gas Simple</i> Alan Mercurio, Carlin Combustion	<i>Determining the Best Commercial Business - Study Results</i> Pedro Cuevas, UGI Utilities
4:40pm - 5:30pm			CHP Consortium*
6:00pm - 7:15pm		Offsite Evening Reception at 2 nd Story Brewing Company 117 Chestnut Street, Philadelphia, PA Complimentary drinks and appetizers	

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Thursday, June 15, 2017

7:30 am - 9:00 am		Breakfast - Ballroom Foyer		
		Ballroom C/D	Ballroom E	Bromley/Claypoole Ballroom
7:45 am - 8:45 am	mCHP Exhibits - Ballroom A/B		Residential/Small Commercial Presentation Reviews Discussion Roundtable (Utilities only)	Industrial/Large Commercial Presentation Reviews Discussion Roundtable (Utilities only)
8:45 am - 9:45 am		mCHP Workshop Kick off at 9AM (continues through Friday, June 16 th) <u>Pre-Registration Required*</u>		NGV Workgroup
9:45 am - 10:45 am				Industrial and Major Accounts Consortium*
10:45 am - 11:45 am				National Accounts Consortium*